



MTENGO COURIER SERVICES

“Empowering youth,delivery trust”

CONTACT DETAILS

0656808591

mtengologistics@gmail.com

hlulanishikwambanna@gmail.com

2. Problem Statement

- Rural and township communities lack reliable last-mile delivery.
- Youth unemployment remains high in Limpopo and across South Africa.
- Businesses struggle with transparent, affordable logistics solutions.

3. Our Solution

- MTENGO Courier Services: scalable, transparent, and community-driven delivery.
- Empowering youth through training and employment.
- Integration with e-commerce platforms

4. Market Opportunity

- Growing demand for last-mile delivery in South Africa.
- E-commerce expansion projected to double by 2030.
- Untapped rural and peri-urban logistics market.

5. Business Model

- Revenue streams:
 - Delivery fees (B2C and B2B)
 - Partnerships with local businesses
 - Premium services (express, secure delivery)
- Transparent payment systems (cash-on-delivery and digital gateways).

6. Traction & Achievements

- Level 1 BEE compliance.
- Established operations in Letsitele, Limpopo.
- Youth empowerment initiatives already underway.
- Strong community trust and brand recognition.

7. Competitive Advantage

- Transparent documentation and scalable templates.
- Community trust through empowerment and fair practices.
- Reliable, scalable delivery networks in underserved areas.
- Leadership rooted in humility, empowerment, and completion.

8. Impact

- Jobs created for local youth.
- Increased access to reliable delivery in underserved areas.
- Contribution to South Africa's logistics and digital economy growth.

9. Financials & Projections

- Current revenue streams.
- 3–5 year growth forecast.
- Funding requirements (amount + use of funds: fleet expansion, tech integration, training).

10. Ask

- Seeking investment, partnerships, or grants via Innovation Bridge.
- Specific funding request (e.g., R2 million for fleet expansion and digital infrastructure).
- Call to action: “Join us in building South Africa’s trusted last-mile delivery network.”