



Solidarity

**Equality** 

Sustainability

## **BioInnovate Africa**

Improving lives through bioinnovations

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https://bioinnovate-africa.org



## **WHO WE ARE**

- BioInnovate Africa a regional science & innovation-driven initiative stimulating a sustainable bioeconomy in eastern Africa.
- Supported by Sida & implemented by icipe (Cooperation Partners)
  - October 2016 March 2022 (phase II);
  - April 2022 December 2026 (phase III).
    - Burundi, Ethiopia, DR Congo, Kenya, Rwanda, South Sudan, Tanzania, & Uganda.
- A network of 130 organisations, 400 scientists, 50 postgraduate students, 34 Women Fellows (2017 – 2024).

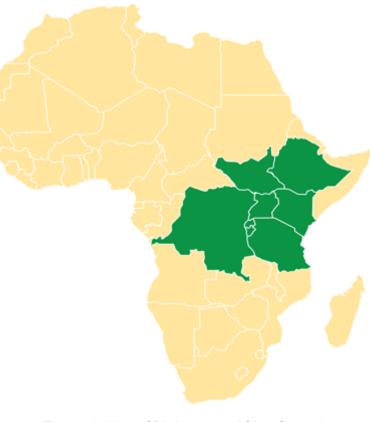


Figure 1: Map of BioInnovate Africa Countries





# Solidarity Equality

### **OUR CONTEXT**

#### Context

- 438m people (2021), 58% rural.
- US\$420bn GDP (2021 current \$); agriculture 27.1%); > 60% informal sector
- Depend directly on biological resources for food, fuel, housing, & medicine.
  - Bioresources are used in raw form; >40% is lost post harvest; >40% of biomass is disposed of as biological waste.

## **OUR CONTRIBUTION**

#### Contribution

- A framework for innovation, especially for universities, research institutes & firms.
- Sustainable biobased solutions:
  - Value addition.
  - Optimal & less polluting agro-processing.
  - Economic diversification & green jobs.



## WHAT WE DO

### Mission

 Enable scientists in eastern Africa to translate biological based research outputs (discoveries, inventions – early stage but past proof of concept in lab or field) into practical uses in society through appropriate business models.



### Thematic areas



Value addition to agroproduce & other bioresources



Biowaste conversion



Biobased healthcare products

#### Services



 Grants for innovation projects (from US\$ 100k to US\$ 750k) for 3 yrs.



 Bioeconomy policy analysis

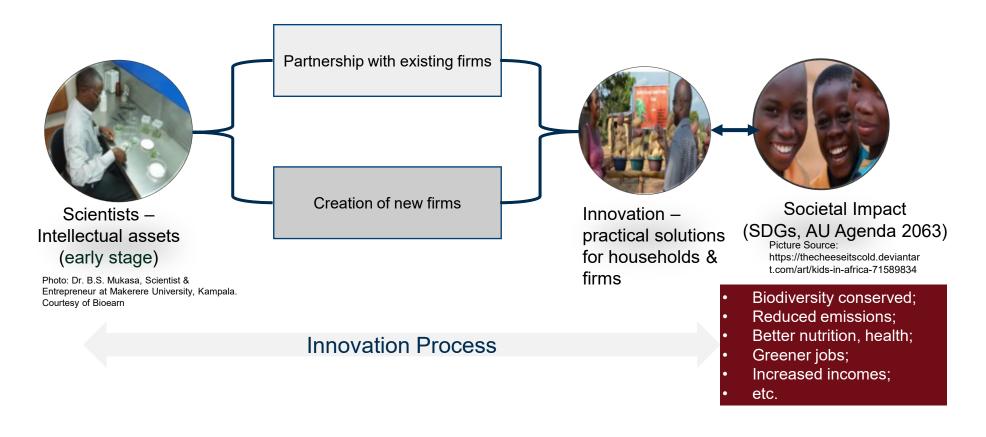


Professional bio-business incubation & acceleration services.





## **OUR APPROACH – ROUTE TO MARKET**

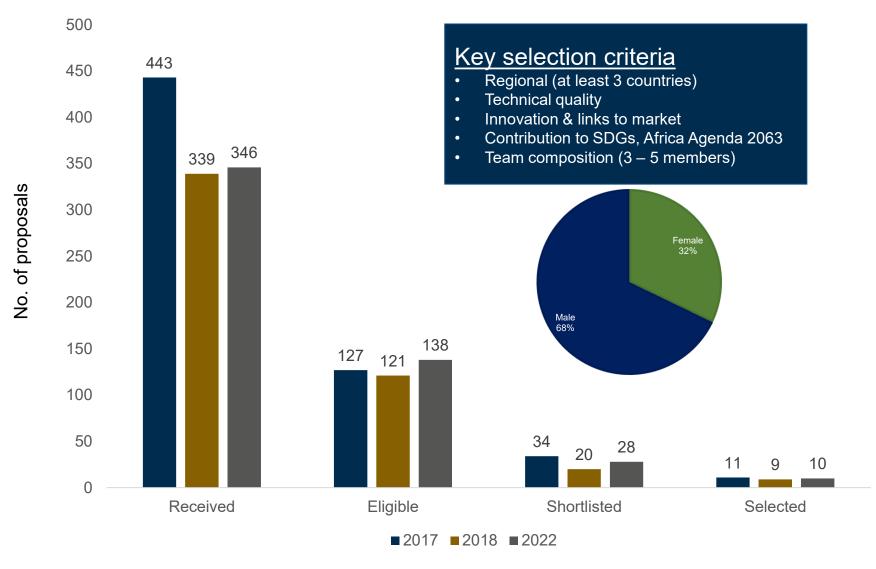


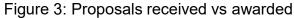




# **DUR APPROACH - GETTING PARTNERS**











# OUR APPROACH – COLLABORATION & REGIONAL INTEGRATION

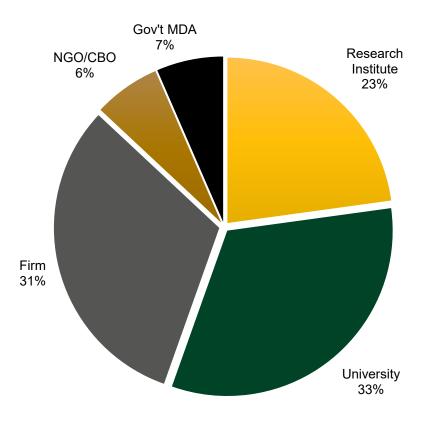


Figure 4: Triple helix of partners

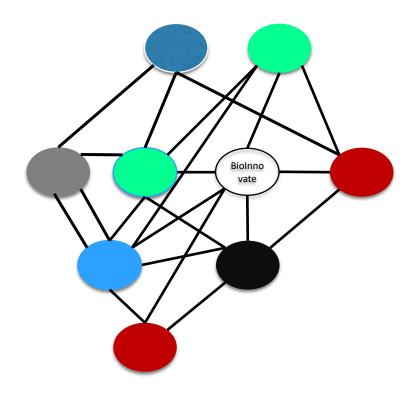


Figure 5: At least 3 countries in a single project





# OUR RESULTS - 2017-2024 (PRODUCTS)

16%

Minimal viable

product

1. Mushroom Substrate Blocks

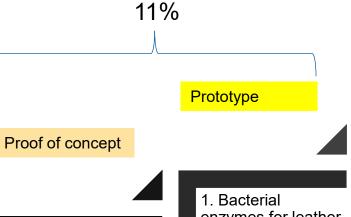
Market tested

- 2. Instant foods/flours from millet/sorghum
- 3. BSF larvae for chicken/poultry feed
- 4. Insect (cricket) enriched foods
- 5. Tsetse fly repellent
- 6. Fungal biopesticides (*icipe* 78 & 7)
- 7. Hot water pest disinfestation for fruits/vegetables

Growth stage

74%

- Hakika Nitrogen biofertilser
- 2. Aroma Honey Toffees
- 3. Bioconversion techs for industrial effluents
- 4. Vermicompost from coffee & other wastes
- 5. Virus free Sweet potato vines
- 6. OFSP puree for bakery products
- 7. Maseno Univ Seed Unit/crop varieties (maize/millet)



Commercial grasshopper rearing

- Bacterial
   enzymes for leather
   processing
- 2. Herbal (Catnip) based mosquito repellent
- 4. Novel biorational products for controlling Tungiasis
- 5. Novel biodegradable carrier (from banana fibre)

- 1. Refractance Window Dryer for fruits/vegetables
- 2. Bio-Alkanol gel
- 3. Sorghum syrup
- 4. Biobased artemisinin supplements
- 5. Rhizobiamycorrhizae blended biofertilizer
- 6. Nano encapsulated bromelain from pineapple and seafood waste
- 7. Biofungicides for coffee wilt disease



Figure 7: Products stages as at 21 April 2022



250.00

# OUR RESULTS – REVENUE TO PARTNERS (JULY 2023)

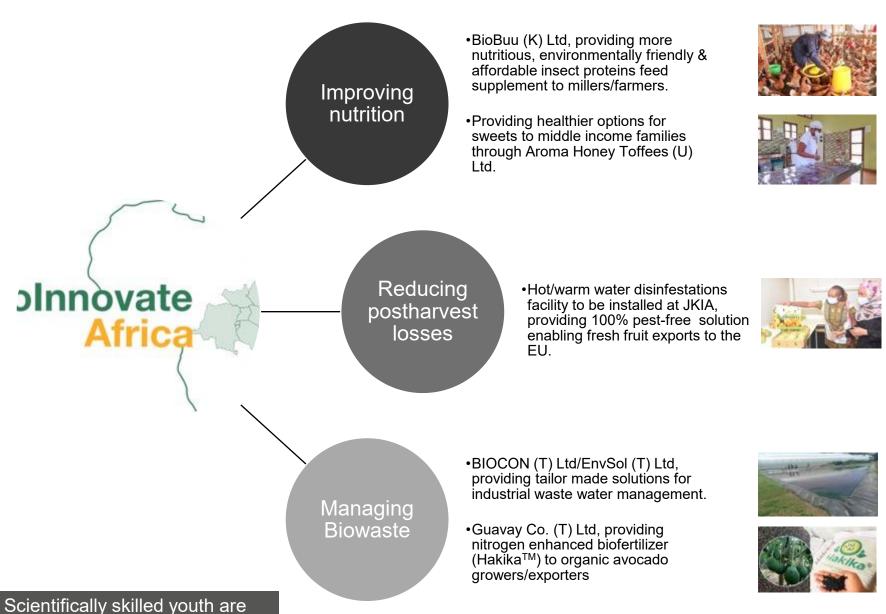
200.00 200.00 200.00 Revenue/USD'000 150.00 100.00 100.00 100.00 71.43 50.00 23.41 10.71 3.00 4.00 0.56 1.39 **OFSP Puree** N-Biofertiliser Vermicompost Honey Toffees Bioco version Insect protein **Products ■**2021/22 **■**2022/23







### **OUR RESULTS - SOME EXAMPLES**





instrumental in growing these ventures.

Figure 7: BioInnovate Africa new products/ventures



# Solidarity Equality Sustainability

### **OUR RESULTS – EXAMPLE OF HAKIKA**



#### Societal benefits

#### =nvironment

- 1. Ensure a clean environment by converting agricultural waste n cities in a biofertilizer.
- 2. Reduce CO<sub>2</sub> emissions by providing alternative soil nutrients.
- 3. Maintain soil stability; conserve biodiversity

#### <u>Economic</u>

- 1. Increase avocado yields for farmers;
- 2. Improve the value chain for horticultural crops
- incomes for farmers through export of their crop

#### Social

- 1. A better quality of life for farming communities
- 2. Youth employment opportunities
- 3. Transition from peasant to commercial farming

Product: Hakika<sup>TM</sup> Organic Fertilizer

Price: USD17 for 50Kgs pack.

Profile: Natural growth promoters, beneficial microbes, preserves

soil moisture, up to 25% yield increase

Customers: Horticulture (fruits/vegetables – mainly Avocado) farmers – approximately 150,000 farmers and 48 agrodealers in

South West, Tanzania.

Size: 5 staff in 2017, 33 staff in 2024 (22 Full time; 11 part time).



Figure 8: Hakika Biofertiliser Annual Sales

#### <u>Partners</u>

- 1. University of Dar es Salaam, Tanzania
- 2. Sokoine University of Agriculture, Tanzania
- 3. Makerere University, Uganda
- 4. Tanzania Commission for Science and Technology
- 5. Guavay Company Ltd, Tanzania
- 6. Tursam Investments Ltd, Uganda



# POLICY DIALOGUES; PROMOTING REGIONAL & INTERNATIONAL COOPERATION



Dr Kevit Desai, Permanent Secretary, Ministry of East African Community (EAC), Kenya, giving a closing statement at the 2nd Eastern Africa Bioeconomy Conference





Dr Sylvance Okoth, Executive Secretary of EASTECO, Eng. Steven Mlote, Deputy Secretary General, EAC, Dr. Julius Ecuru, head of Bionnovate Africa and SEI Executive Director Prof. Måns Nilsson launch the *State of the Bioeconomy in Eastern Africa:* 2022 report. Photo: Lawrence Nzuve / SEI. 23 June 2022, EAC Secretariat in Arusha, Tanzania







## **CHALLENGES**

- Clarifying and getting the right incentives for biobased innovations.
- 2. Designing innovative financing models for biobased startups, which are often too risky for the conventional financing mechanisms through banks.
  - Innovation funds, philanthropy funds, patient capital, etc., are very helpful. However, they should be consistent, sizeable & sustained over long time periods (5 to 10 years).
- 3. Developing competitive firms & products requires a skilled workforce, more investment in R&D, strengthening market access and value chains, etc.





# EMERGING OPPORTUNITIES FOR THE AFRICAN BIOECONOMY

- Food, nutrition & healthy lifestyles
  - Novel foods (proteins); Biopharmaceuticals; Safe drinking water & clean air.
  - Bioinputs (including feed) from agricultural and other biowastes
  - Indigenous knowledge valorization
- Urban design, construction & green cities
  - Biomaterials for construction, packaging; Regenerative forestry;
     Precision urban farming.
- Sustainable businesses
  - Biomanufacturing, biorefineries, e.g., precision fermentation; energy from renewable bioresources, e.g., from multipurpose crops (cassava, sorghum)





## CONCLUSION

 Regional innovation collaborations between academia, industry, and government can advance bioeconomy development.

 Using biological resources, these bioinnovations foster a sustainable bioeconomy as a new growth pathway, consistent with SDGs 2030, climate goals and AU Agenda 2063.







**Solidarity** 

**Equality** 

Sustainability

# Thank you